

**LEADERSHIP**  
**Study subject code: 024376**

**1. Abstract:** The aim of the study subject is introduce the students with the basic principles and differences of management and leadership. This subject is designed to help students to develop their personal leadership skills. The course provides theoretical basics of leadership: management and leadership of organizations, personal leadership effectiveness, the methods to get high performance in leading people and transformational results. The students would learn to inspire and lead others by understanding themselves, they would know how you relate to other people of the work team and the leadership challenges they might get.

**2. Volume in credits and hours:**

Volume in credits	Lectures	Practical work, (classes, seminars) hours	Tutorials, hours	Self-study, hours	Total hours	Assessment
3	8	16	4	52	80	Case analysis (project)

**3. Study subject topics:**

No	Course content: the topics	Contact work hours			Self-study	Total hours of academic load
		Lectures	Practical work (classes and seminars)	Tutorials		
1	The concept of leadership. Leader's personality.	1			4	5
2	Skills for the efficient time use	1	1		2	4
3	Typical leader's traits and personal qualities. Leader's behaviour.	2	5		8	15
4	Differences of male and female leadership.	1	2		2	5
5	Leaders' types using personal powers.	1	3		5	9
6	Charismatic leadership. Machiavelism.	1	3		5	9
7	Leader's image and public speaking skills.	1	2		2	5
	Case analysis (project)			4	24	28
	<b>Total:</b>	<b>8</b>	<b>16</b>	<b>4</b>	<b>52</b>	<b>80</b>

**4. Topics of practical-laboratory work:**

1. Assessment of the Most Important Leadership Traits and Characteristics.
2. Determining of Leadership Types and Styles.
3. Key Characteristics of a Leader and their Development.
4. Public Speaking Practice for Future Leaders.
5. Development of Effective Listening Skills.

Educational Institution: **KAUNO KOLEGIJA, University of Applied Sciences**  
Study programme: **International Business, Logistics**

**5. Self-study assignment:** Personal Leadership Career Plan.

**6. Assessment system of the learning achievements – summative assessment:**

Assessment criteria			
Mid-semester tests		Case analysis (project)	
%	Grade/points	%	Grade/points
50	5.0	50	5.0
Total: 100% = 10 points (final grade)			

**7. Language of instruction:** English

**Lecturer coordinating the subject**

Smiltė Juraitė/ Viltė Liaugodienė